

OPEN-SOURCE ENTERPRISE SOLUTIONS
FOR THE GOVERNMENT
HELP YOU SAVE MONEY

LEARN MORE ABOUT WHAT
YOU NEED TO KNOW

26 YEARS AND ONE VISION
NOW THAT'S FOCUS

- > Multi-level security
- > Identity management
- > SOA/ESB
- > Datacenter optimization
- > Enterprise messaging
- > High-performance computing (HPC)
- > Managed operations services
- > Disaster recovery/continuity of operations
- > Eco responsibility
- > Information lifecycle/records management
- > Server virtualization
- > Visualization
- > Video surveillance
- > Cyber security
- > Cloud computing
- > Desktop virtualization
- > Unified communications
- > Formatted data search
- > Secure e-mail
- > Virtual development environment

Whether you are looking to reduce costs, minimize your power footprint, move to open-source software, consolidate and virtualize your applications, or improve scale, performance, and security, Sun has a solution for you. Our products are built to integrate through industry-standard interfaces. And they are designed to deliver enterprise- and Web-scale computing. Because that is what Sun is all about.

10 FACTS ABOUT SUN
YOU NEED TO KNOW

FREE AND OPEN-SOURCE PRODUCTS
sun.com/opensource

RISK-FREE 60-DAY PRODUCT TRIALS
sun.com/tryandbuy

CURRENT DEALS AND PROMOTIONS
sun.com/promotions

HOW TO BUY
sun.com/sales

COMMUNITIES AT SUN
sun.com/communities

COMPLIMENTARY eNEWSLETTER SUBSCRIPTIONS
sun.com/subscriptions

SUN FEDERAL BLOG
blogs.sun.com/bvass

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OPEN, SECURE, EFFICIENT



Sun Microsystems develops solutions that power today's global marketplace. From day one, we have followed a singular vision — The Network is the Computer™ — in delivering industry-leading technologies that focus on the complete solution, where systems, software, and services are combined. And throughout the years, we have delivered a vast array of products that have demonstrated our proven expertise, thought leadership, and network computing innovation. Products include:

- > **Java™**, the most ubiquitous platform — powering more than 5.5 billion devices — and one of the greatest software achievements of all time
- > The free and open **Solaris™** Operating System (OS), the fastest, most reliable, and most secure OS
- > **MySQL™**, the world's most popular open-source database
- > The **UltraSPARC® T1**, the industry's first eco responsible processor, and **UltraSPARC T2**, the world's fastest, most energy-efficient processor
- > **Sun Storage 7000 Unified Storage Systems**, the first open storage appliances with breakthrough savings, speed, and scale
- > **Sun Modular Datacenter**, the first totally virtualized, portable datacenter

Sun is the leader in network computing innovation. The markets we serve range from consumers and individual developers to governments and the largest global enterprises. Our broad portfolio of software, systems, services, and microelectronics fuels everything from consumer electronics to the world's most powerful datacenters. Our network computing platforms are used by nearly every sector of society and power some of the world's best-known companies. And our platforms are broadened by one of the world's largest portfolios of software and service partners.

Every day, organizations of all kinds around the world benefit from Sun's commitment and leadership in technology innovation.

1. We deliver enterprise-scale and Web-scale computing.

Performance, scalability, availability, flexibility...these are the attributes enterprises demand for their largest enterprise-scale and Web-scale computing solutions. With Sun's secure, open, and cost-effective products and solutions, we are innovating every day to ensure that these demands are met for enterprises across the globe.

We deliver enterprise-class, open-source hardware and software designed to solve large-scale problems at the most economic price point — from the desktop to the datacenter. We invest more than \$2 billion annually in R&D so enterprises can be assured that their investment today will address their demands tomorrow.

2. We are the leader in open source.

Enterprises and governments across the globe have spoken... open source is here to stay. It drives innovation...it reduces the cost of acquisition...it eliminates vendor lock-in by enabling software to run on a much greater number of platforms...and it helps maximize return on investment. At Sun, we believe open standards are a necessity in order to address future computing and development needs. We follow the open-source methodology in developing our products to improve security, increase quality, and reduce procurement time for our customers. In fact, Sun's software leads the industry in security and has passed the most rigorous government security protection profiles.

When it comes to open source, Sun has contributed more to the open-source community than any other company and will continue to focus on the needs of global enterprises that are turning to open source to address their most difficult computing challenges.

3. We are focused on security in everything we do to protect and secure your enterprise.

When it comes to security, Sun leaves no stone unturned. It is embedded into everything we develop in our efforts to deliver the most secure solutions to global enterprises.

> Solaris 10 is the most secure OS on the planet and has the strongest government-certified protection profile of any OS, including security features previously only found in our military-grade Trusted Solaris OS.

> Java technology continues to be the most secure development environment with the lowest number of security vulnerabilities based on government security ratings. It provides a comprehensive security framework for writing applications as well as a set of tools for securely managing applications.

> Sun Virtual Desktop Infrastructure Software offers an end-to-end solution for easily and efficiently establishing and managing virtual desktop sessions. It delivers access to a highly secure, resilient, and available virtual desktop environment on a wide variety of client devices — from traditional PCs to Sun Ray™ clients.

4. We drive efficiencies by saving enterprises space, energy, and power.

Sun products are designed to provide increased performance and scalability while at the same time delivering greater space, energy, and cost efficiencies. The Sun Ray 2 virtual display client has a typical power consumption of an astonishingly low four watts. With other thin clients using 20 watts or more, and PCs consuming more than 80 watts, we can deliver a significant savings on power alone.

The Sun Modular Datacenter, the world's first virtualized datacenter, is optimized to deliver extreme energy, space, and performance efficiencies. It combines rapid deployment and flexible expansion with some serious eco benefits, both economic and ecological.

5. We deliver choice in operating systems.

No two enterprises are the same. At Sun, we power solutions across all major platforms to address the needs of any enterprise, delivering both performance and price benefits. Sun supports the three key operating systems running on the three main chip platforms.

- > Linux on x64, x86, and UltraSPARC platforms
- > Microsoft Windows on x64 and x86 platforms
- > The open-source Solaris OS, optimized for all three platforms

COST OF OWNERSHIP PER OS WITH A THREE-YEAR MAINTENANCE AGREEMENT

Solaris OS	\$599.00
Windows	\$713.36
Red Hat Linux	\$934.78



6. We deliver choice by supporting all major processor platforms.

Regardless of which processor you choose — AMD Opteron™ x64 processors, Intel® Xeon® x64 processors, or Sun UltraSPARC processors — Sun servers offer the security and flexibility required to run the OS of your choice. Starting at just \$675, Sun servers deliver lower costs and greater energy efficiency with high performance, rapid scalability, and high availability — all key requirements of enterprise-scale and Web-scale computing environments.

- > Our AMD and Intel processor-based servers are leaders in space and power reduction. They run Windows applications in half the space. And they do it with less power consumption than both Dell and HP systems — at the same price point.
- > Our high-end SPARC® servers provide massive scale and hold world-record benchmarks for large ERP and database applications. For high-volume, Web-facing applications, our UltraSPARC processors with CoolThreads™ technology deliver high performance and energy efficiency with up to 64-way chip multithreading capabilities.



7. We provide superior business integration and identity management.

When it comes to managing, protecting, storing, verifying, and sharing identity data throughout the enterprise and across the supply chain, Sun offers a comprehensive portfolio of solutions. Our service-oriented architecture (SOA) and enterprise service bus (ESB) solutions can help you deliver new products and services quickly, reduce costs, improve business agility, optimize business processes, and extend your network beyond traditional boundaries. Our identity management solutions streamline and simplify the process of managing identities, maintaining security, mitigating risk, and reducing costs.

8. We help enterprises control and manage their ever-increasing data requirements.

Sun is a storage market leader in disk, tape, and tape automation. With a comprehensive portfolio of storage and data management products coupled with world-class services, we provide integrated solutions that enable customers to simplify their IT infrastructure, reduce costs, and manage data intelligently and securely — from creation to deletion.

The newly launched Sun Storage 7000 Series Unified Storage Systems provide a simple way to use storage at a fraction of the cost of traditional systems. These systems automatically optimize performance while lowering power and cooling requirements. They deliver up to twice the performance and capacity of competing offerings, breaking down performance and scalability barriers and delivering breakthrough return on investment.

9. We make virtualization and cloud computing a reality.

Solaris OS delivers powerful virtualization capabilities, such as containers for consolidating and virtualizing hundreds of applications on a single system and logical domains for running multiple operating systems simultaneously on a single system. In addition, Sun offers a complete desktop-to-data-center virtualization product portfolio and a comprehensive set of virtualization service offerings to help customers deploy new services faster, maximize the utilization of system resources, and more easily monitor and manage virtual environments.

Sun is at the forefront of cloud computing, where massively scalable technology-enabled services are accessed via the Internet. We offer all of the components necessary to provide a virtual turnkey solution so you can cut costs and deliver the high-performance computing power you need to manage shifting demands and meet mission-critical objectives.

10. We partner with you for your success.

Through our leadership in delivering end-to-end technology, Sun provides the business- and mission-critical solutions organizations are looking for. We provide customers with choice and interoperability. We offer multiple chip platforms and operating systems so you are not locked in to any one technology. Our software runs on other hardware technologies. Our storage can attach to other platforms. And our services support it all. We deliver all this with industry-leading performance, interoperability, and cost and power efficiencies so that organizations can get exactly what they need to succeed today and tomorrow in the competitive global marketplace.